

<b>NAME</b>	Oliver Hailzl
TITLE	Director, Infrastructure, Europe and Americas
OFFICE LOCATION	London
QUALIFICATIONS	Graduate Course (MSc equivalent) from Vienna University of Economics and Business (graduated with honours) Master's in International Management (CEMS, double degree with ESADE Barcelona)
EMAIL	Oliver.Hailzl@patrizia.ag
<b>EXPERTISE</b>	<ul style="list-style-type: none"> <li>• Principal investment expertise in the infrastructure sector</li> <li>• Asset management in the infrastructure sector</li> <li>• Transaction project management</li> <li>• Investment analysis, financial modelling and due diligence</li> <li>• Corporate strategy</li> <li>• ECM and capital markets</li> </ul>
<b>EXPERIENCE SNAPSHOT</b>	
CURRENT	Director, PATRIZIA Infrastructure Ltd (formerly Whitehelm Capital)
2017 - 2019	Investment Manager / Senior Associate, Whitehelm Capital
2014 - 2017	M&A Vice President / Associate, Societe Generale Corporate & Investment Banking, London
2013 - 2014	Associate, Golding Capital Partners, Munich
2010 - 2013	M&A Associate / Analyst, Lazard, Frankfurt
<b>HIGHLIGHTS</b>	<p><b>DIRECTOR / INVESTMENT MANAGER / SENIOR ASSOCIATE, PATRIZIA INFRASTRUCTURE LTD</b></p> <ul style="list-style-type: none"> <li>• Originating and Executing Investments: <ul style="list-style-type: none"> <li>– Screening of potential equity investments in Europe in the infrastructure sector (notably energy transition, social, renewables, digital), such as a potential circular economy platform in Southern Europe (transaction ongoing)</li> <li>– Performed due diligence and financial modelling on investment opportunities</li> <li>– Led the acquisition and due diligence processes of Biomet/Renergia, SAREN Energy, SCIF SiFi Placentia</li> <li>– Led the acquisition financing process for SAREN Energy, Kinland (formerly Pioneer Public Properties AS) and a bolt-on transaction executed after financial close</li> <li>– Led syndication processes to co-investors / partial exits for some portfolio companies</li> <li>– Actively involved in the due diligence and bidding processes to acquire Vopak Terminal Eemshaven, Kvitebjorn Varme, SCIF SiFi Salem (a.o.)</li> </ul> </li> <li>• Asset Management:</li> </ul>

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- Asset management responsibilities include supervisory board directorships at Renergia (80% stake), Vopak Terminal Eemshaven (90% stake) and in addition, involved in the asset management of Arqiva (5% stake)
  - Fundraising:
    - Meetings with existing and new investors for capital raising related to EIF III, especially in the German market
    - Leading of equity syndication and co-investment processes for existing assets and new transactions

**M&A VICE PRESIDENT / ASSOCIATE – POWER, UTILITIES & INFRASTRUCTURE, SOCIETE GENERALE CORPORATE & INVESTMENT BANKING. LONDON**

- Played a key role on several transactions, including sell-side and buy-side M&A and capital markets, in sectors such as regulated networks, power generation and ports.
- Responsible for preparing and overseeing valuation analyses, merger, LBO and regulatory models and client presentations.
- Financial model and valuation presentation review during valuation committees across all industry teams of SG CIB during an 18-month period
- Promoted to Vice President in 2017
- Transaction experience includes:
  - Sale of a 67MW solar portfolio in France by a consortium of investors including Ardian to Sonnedix (05/2017)
  - €4bn capital increase for EDF (03/2017)
  - Disposal of a 100% stake in Elengy (operator of LNG terminals) to GRTgaz (French natural gas transmission operator; EV of >€1.0bn; 01/2017)
  - Disposal of a 31% stake in EP Infrastructure (energy infrastructure utility) by EPH to a consortium led by Macquarie (04/2016)
  - Acquisition of a 65% stake in Kumport (Turkish port operator) by a consortium of COSCO Pacific and two Chinese investors (EV of €1.2bn; 12/2015)
  - Public takeover offer for 100% of shares in Compañía General de Electricidad (CGE, Chilean electricity & gas company) by Gas Natural (EV of €6.0bn; 10/2014)

**ASSOCIATE – INFRASTRUCTURE INVESTMENTS, GOLDING CAPITAL PARTNERS, MUNICH**

- Key member of the investment team in carrying out due diligence of infrastructure funds (e.g. interview with fund managers and analysed funds and other investment opportunities)
- Preparing due diligence results for investment recommendations for investment committees

**M&A ASSOCIATE / ANALYST – LAZARD & CO. GMBH, FRANKFURT**

- Valuation analyses, merger and LBO models, client presentation and performed process management
- Worked on several transactions, including sell-side and buy-side M&A, leveraged buyouts, restructuring and capital markets transactions
- Promoted to Associate in 2010
- Transaction experience includes:
  - Divestiture of 17.3% stake in RTL Group by Bertelsmann and listing (€1.4bn; 04/2013)
  - €0.2bn sale of Anvis Group by H.I.G. Capital to Tokai Rubber Industries

(01/2013)

- Fairness Opinion for ThyssenKrupp in the context of the €2.7bn divestiture of Inoxum to Outokumpu (02/2012)
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