

NAME	Matteo Andreoletti
TITLE	Head of Infrastructure Equity, Europe and North America
OFFICE LOCATION	Paris
QUALIFICATIONS	MBA, MSc in aerospace engineering
LANGUAGES	Italian (Native), French (Fluent), English (Fluent)
EMAIL	matteo.andreoletti@patrizia.ag
EXPERTISE	<ul> <li>Oversees the unlisted investment activities of PATRIZIA Infrastructure Ltd in Europe and North America</li> <li>Business development, origination of investment opportunities and</li> </ul>
	management of key stakeholder relationships
	Deal structuring
	Driving performance in portfolio companies and board effectiveness
	Leadership and mentoring of staff
EXPERIENCE SNAPSHOT	
2015 – CURRENT	Head of Infrastructure Equity, Europe and North America, PATRIZIA Infrastructure Ltd (Formerly Whitehelm Capital)
2012 - 2014	Senior Vice President, Direct Investments, CP2 Ltd
2010 - 2012	Vice President, Principal Finance and Equity Investment, Société Générale
2006 – 2010	Vice President, Infrastructure & Utilities, Macquarie Capital
2003 – 2006	Manager, Project & Infrastructure Finance, Natixis
HIGHLIGHTS	<ul> <li>HEAD OF INFRASTRUCTURE EQUITY, EUROPE AND NORTH AMERICA, PATRIZIA INFRASTRUCTURE LTD (FORMERLY WHITEHELM CAPITAL LTD)</li> <li>Leads a team of twenty investment professionals in Europe, focusing on Western and Southern Europe as well as the Nordics. Maintains an extensive origination network and successfully initiated exclusive discussions with asset owners</li> </ul>
	• Active involvement in the acquisitions of portfolio companies in a broad range of sectors, including Renergia, a vertically integrated bio-LNG producer in Italy, SAREN Energy, a district heating business with energy from waste facilities in Norway and SiFi Networks, the owner of open access fiber networks in the USA
	• Non-executive director for several portfolio companies. Serves as president of Renergia, Ecotermica Servizi, Ottima and Selettra Illuminazione Pubblica
	• Member of the PATRIZIA Investment Committee (covering unlisted equity, private debt and real estate), Valuation Committee and Management Group
	SENIOR VICE PRESIDENT, DIRECT INVESTMENTS, CP2 LTD
	• Originated and analysed investment opportunities in brownfield infrastructure in Europe. Deals coverage for selected markets, including Germany, Finland, France and Italy



• Maintained investor relations of European based managed accounts and developed relationships with European corporates and industrial partners

## VICE PRESIDENT, PRINCIPAL FINANCE AND EQUITY INVESTMENT, SOCIÉTÉ GÉNÉRALE

• Originated and executed on balance-sheet investments in equity stakes of infrastructure businesses in Europe. Co-invested in a gas distribution business in Madrid (Spain)

## VICE PRESIDENT, INFRASTRUCTURE & UTILITIES, MACQUARIE CAPITAL

• Managed due diligence processes and led valuation work streams for several infrastructure transactions, including offshore electricity transmission links in the UK and PPP / PFI developments in continental Europe

## MANAGER, PROJECT & INFRASTRUCTURE FINANCE, NATIXIS

- Advised on the negotiation and execution of equity investments in infrastructure assets, including a bus and light rail business in Reims (France) and a container terminal in the port of Tanger Med (Morocco)
- Structured debt facilities with responsibilities covering advisory, financial modelling and negotiation of key debt documents